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TO: Kevin Turner (Roswell Community Development)
FR: Candace Long – CEO, Long Development Group, Inc.
RE: Interest In Developing Residential Care Facilities For Elderly

March 24, 2011

Thank you for your time today, and for the information you gave me. You asked me to summarize my desires to help the Roswell community serve emerging needs of an increasing elderly population.

What prompted my visit was that I was interested in purchasing a foreclosed property on a cul-de-sac in an older neighborhood and renovate it into a lovely assisted care residence for 4-6 elderly people who need assistance, but whose families would prefer them to be in a home setting rather than institutionalized.

With the increase in aging populations, many communities are exploring ways to address this need. As a Baby Boomer, having recently lost my father, I am all too aware of a family's need to have options other than institutional living for their aging parents.

In our meeting, you explained that current zoning in Roswell would prevent me from pursuing this development effort. I checked with both Alpharetta and Milton - both of which have privately-run residential care homes for the elderly. One that I located in Alpharetta is zoned R-15 (Single Family Detached within city limits). Its sister home is in Milton, just north of the Fulton County line, zoned R-4. Both of these homes are lovely ranch homes with enough acreage to give residents a real home-like living situation. This is what we'd like to develop in Roswell.

As a Roswell resident – and North Georgia native – I would like to concentrate our company's development and investment resources in Roswell, rather than going to a neighboring community. I am also interested in helping reduce the number of foreclosures and find creative ways through renovations to meet community needs such as our elderly population.

I am more than willing to speak with someone you might recommend to discuss bringing this matter before the governing authorities. Please know that I am here to help however I can.

Thanks again for your time today. I look forward to hearing your recommendations as to my next step. You can reach me at (770) 640-8881 or my cell, (770) 298-0843.

MEMO