

Joining Forces in a Strategic Alliance to Bring The Power of Cooperative Purchasing to Our Clients

Imagine...

Imagine a hassle-free way of obtaining top quality roofing systems. Skip the complicated bid process — the work has already been done for you and it is legally compliant. Picture yourself at ease knowing all your requirements have been met. Forget about service charges — there are no dues, no fees — nothing. No need to imagine anymore, because it is available to you **NOW** — through the **TCPN Teaming program**. The purpose of this program is to **provide opportunities for greater efficiency and economy in acquiring goods and services**.

The **Viridian/Progressive Roofing Alliance** creates special value for building owners and specifiers. We are two respected companies each with long histories, technical expertise, financial stability and thousands of successful roofing installations. Working together, we have perfected a close working relationship that brings outstanding long-term performance and a genuine feeling of confidence in your roof. We're confident that our clients will see the value of this great opportunity and take advantage of the **collective purchasing power of quality products and services**.

- **One source** for both roofing systems and installation
- Access to **technical assistance and consulting services**
- **Save staff time and increase efficiency**
- Previously competed pricing assures competitive costs
- Replacement roof systems with **proven life cycle expectancies**



Powered by Roth

- Leading, innovative full service manufacturer of high performance roofing and waterproofing systems
- Provides proven, safe, sustainable solutions to the commercial and industrial building segments
- Backed by decades of experience and accountability
- Applies a unique "cradle to grave," performance-oriented approach to identify problems and provide the best solution to meet clients' needs
- Industry benchmark for service excellence



Roofing and Building Preservation



Alternative Energy



Remote Energy Management



HVAC

Sustainable Solutions, Built for Life

Corporate Headquarters
300 Southwest Ave.,
Tallmadge, OH 44278
Tel: 330-634-0454
Fax: 330-634-0453
www.viridiansystems.net



A commitment to quality is the centerpiece of **Progressive Roofing's** success. To us, quality is more than conformance to a set of requirements and specifications. Quality is a mind-set and process that ensures your interests come first. As a certified and trained provider of every major roofing manufacturer, we act on your behalf with single-source responsibility.

The result is a total roofing system solution that protects your assets, saves you money in the long run and extends the lifecycle of your roofing.



TCPN Contract Number:

National R4819
Arizona MO928

Corporate Headquarters
23 N. 35th Avenue
Tel: 602 278-4900
Phoenix, AZ 85009
Fax: 602 278-3199
alice.hunt@roofusa.com
www.progressiveroofing.us



The Cooperative Purchasing Network

www.tcpn.org



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Benefits of Membership:

- National governmental purchasing cooperative
- Compliance with bid laws
- Save staff time & increase efficiency
- Competitive pricing
- No participation fees
- National contract (all 50 states)

What is TCPN?

As a **national governmental purchasing cooperative**, TCPN is able to leverage one of the largest pools of **purchasing potential**. Established under state law, TCPN's mission is to help other governmental entities **operate efficiently and economically**. In accordance with purchasing procedures mandated by state procurement laws and regulations, they competitively bid and award contracts to national vendors.



Who benefits from TCPN?

From the smallest entities to the largest buyers, TCPN means **equal pricing**. For all entities that must comply with state purchasing laws that legally require a competitive bidding process, TCPN contracts are available for their use and benefit. These include public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities. Contracts are awarded based on quality, proven performance, and most importantly, pricing.

How does TCPN work?

TCPN handles the hard part:

- RFP (or bid) issued for a commodity or service
- RFP (or bid) advertised for four (4) weeks nationally
- Sealed responses are recorded /publicly opened
- Responses are tabulated and vendors evaluated
- Contract is awarded to vendor
- Awarded contract is ratified by Board of Directors

You **save the time and money, dealing directly with the vendor**, as you would normally, using the TCPN contract as your own

- Check TCPN web site www.tcpn.org
- Contact vendor TCPN for pricing
- Make all PO's to vendor and reference "per TCPN Contract"
- Fax or mail PO to vendor

TCPN is with you every step of the way to help increase your efficiency, shorten your delivery time, and stretch your tax dollars.



Simplify. Comply. **Save.**