

DELL FINANCIAL SERVICES LEASE PROPOSAL
CITY OF ROSWELL

August 15, 2012

Thank you for the opportunity to provide leasing information to you on the proposed acquisition of Dell products. Dell Financial Services (DFS) is a leasing institution fully integrated into Dell Computers' systems and operations allowing you to benefit from one stop shopping for all your hardware, software, peripherals, service, support, and financing needs.

The lease quote provided below outlines only a few of the options available to you through DFS programs. If the information does not meet your needs, please let us know and we will work with you to tailor a lease program that does.

Should the attached lease quote meet to your satisfaction, the next step is to provide financial information for credit approval and issue a purchase order for the equipment. Please refer to the "Purchase Order" section and fax in your PO. Once your order(s) is entered by your Dell Hardware Representative, I will fax you the lease contract. It is the returned and signed lease contract that sends the orders into production.

If you have any questions or comments, please don't hesitate to call me at 800-955-3355 ext. 7286628.

Thank you for your interest in Dell Financial Services.

Sincerely,
 Caren Wright
 Dell Financial Services

LEASE PROGRAM:		Fair Market Value						
Dell Quote #	Equipment	Unit Price	Qty.	Total Amount Financed	Payment Frequency	Lease Term (months)	Lease Rate Factor	Lease Payments (In Advance)
628742998	OPTIPLEX 790	\$983.00	400	\$393,200.00	Annual	48	0.23818	\$ 93,652.38
Pricing does not include Property Tax								

LESSEE: CITY OF ROSWELL
LESSOR: Dell Financial Services LP, and/or its successors and assigns.

END OF LEASE OPTIONS:

Fair Market Value

Options available to lessee upon completion of the base lease term are as follows:

- 1) Exercise the option to purchase the products for its then fair market value.**
- 2) Return all products to lessor at lessee's exp**

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay Payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please fax a copy of your Exemption Certificate with the Lease Contract.

PURCHASE ORDER: The Purchase Order will be made out to Dell Financial Services, One Dell Way, RR3 Box 8405, Round Rock, TX 78682. The Purchase Order will include the quote number, quantity and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item. Please include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the Equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming Lessor as first loss payee; and, (iii) workmen's compensation insurance.

DOCUMENTATION: Duly executed Agreement and other appropriate documents, including, opinions of counsel, UCC financing statements, audited financials and such other documentation as is reasonably requested by Lessor.

PROPOSAL VALIDITY/APPROVALS: This is a proposal based upon current market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.